

Message Text

PAGE 01 STOCKH 03840 070800Z

14

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
----- 111705

P R 061550Z AUG 75
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 5306
AMEMBASSY COPENHAGEN
AMEMBASSY HELSINKI
AMEMBASSY OSLO
AMCONSUL FRANKFURT

UNCLAS STOCKHOLM 3840

FOR BIC/OIM:TRAFTON/PETER

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: ELECTRONIC COMPONENTS SHOW PROCUREMENT

REF: STOCKHOLM 3163

1. STOCKHOLM'S 3163 STATED THAT ALBATROS WOULD PARTICIPATE FOR ANAREN MICROWAVE INC. AND MICROWAVE POWER DEVICES INC. IF PRINCIPALS SUPPORT PARTICIPATION AND PARTIALLY CONTRIBUTE FINANCIALLY. STC APPARENTLY MISCONSTRUED AGENTS VIEWPOINT AS MR. PONTUS BERG OF ALBATROS TELEINDUSTRI STATES THAT HIS ATTITUDE ALL ALONG WAS THAT HE WOULD MAN BOOTH IF BOTH PRINCIPALS SHARE ENTIRE COST WITH EACH OTHER (I.E. BOTH PAY \$450), IF BOTH SUPPLY ALL EXHIBIT MATERIAL, AND PREFERABLY IF BOTH GIVE PERSONNEL SUPPORT. BERG EXPECTS FULL PAYMENT OF STC SHOW FEE BY PRINCIPALS AS HE IS SHOULDERING FULL COSTS OF PROMOTION FOR ALL PRINCIPALS AT ELFAK FAIR IN GOTHENBURG IN OCTOBER. OIM PLEASE ASCERTAIN PRINCIPALS' WILLINGNESS TO GIVE SUPPORT OUTLINED ABOVE. HIRABAYASHI

UNCLASSIFIED

<< END OF DOCUMENT >>

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Disposition Event:
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